

BONNIE WALKER



Bonnie Walker has held a variety of roles in large enterprises, emerging technology companies and SMB over the past 25 years.

She is a champion for good commerce and focuses on good communication, creating clarity, identifying priorities and striving for excellence in execution.

She is committed to supporting the success of others, with her keen insight and attention to detail.

Bonnie has a commanding grasp of technology fundamentals and a natural aptitude for logic and root cause analysis. With this she excels in process improvement initiatives specifically in the areas of business alignment, operational effectiveness and revenue prioritization including proposal development and sales enablement. She's learned from the best having worked alongside companies like IBM, Sun Microsystems, Microsoft, McAfee, 3M/Imation and with top tier clients like Bell Canada, BMO Financial Group, PWC, Scotiabank, Franklin Templeton and more. She has successfully driven in excess of \$100MM in software and services sales in her career. With this expertise, she returned to her roots in the world of Small Medium Business offering consulting and advisory services and has always stayed true to her nature as a servant leader which is fulfilled by supporting the success of others.

Today, in addition to her consulting and business advisory work, Bonnie has partnered with a powerful private wealth lending platform and is educating the public about the unparalleled private lending programs they offer. As a communicator she focuses on clearly explaining the intake requirements of the lender and qualifying interested participants for the program. At its core; weLLcome capital is an advocate for the circulation of capital. Together with her partners, she is disrupting the debt capital market by delivering a very unique set of leveraged lending options.

about.me/bonniwalker